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***NISM Series XIX-A: Alternative
Investment Funds (Category I and
II) Distributors Certification
(Training)***

NISM Series XIX-A: Alternative Investment Funds (Category I and II) Distributors (Training)

Training : Online Live Interactive Sessions(On Zoom)

Duration : 18 Hours+

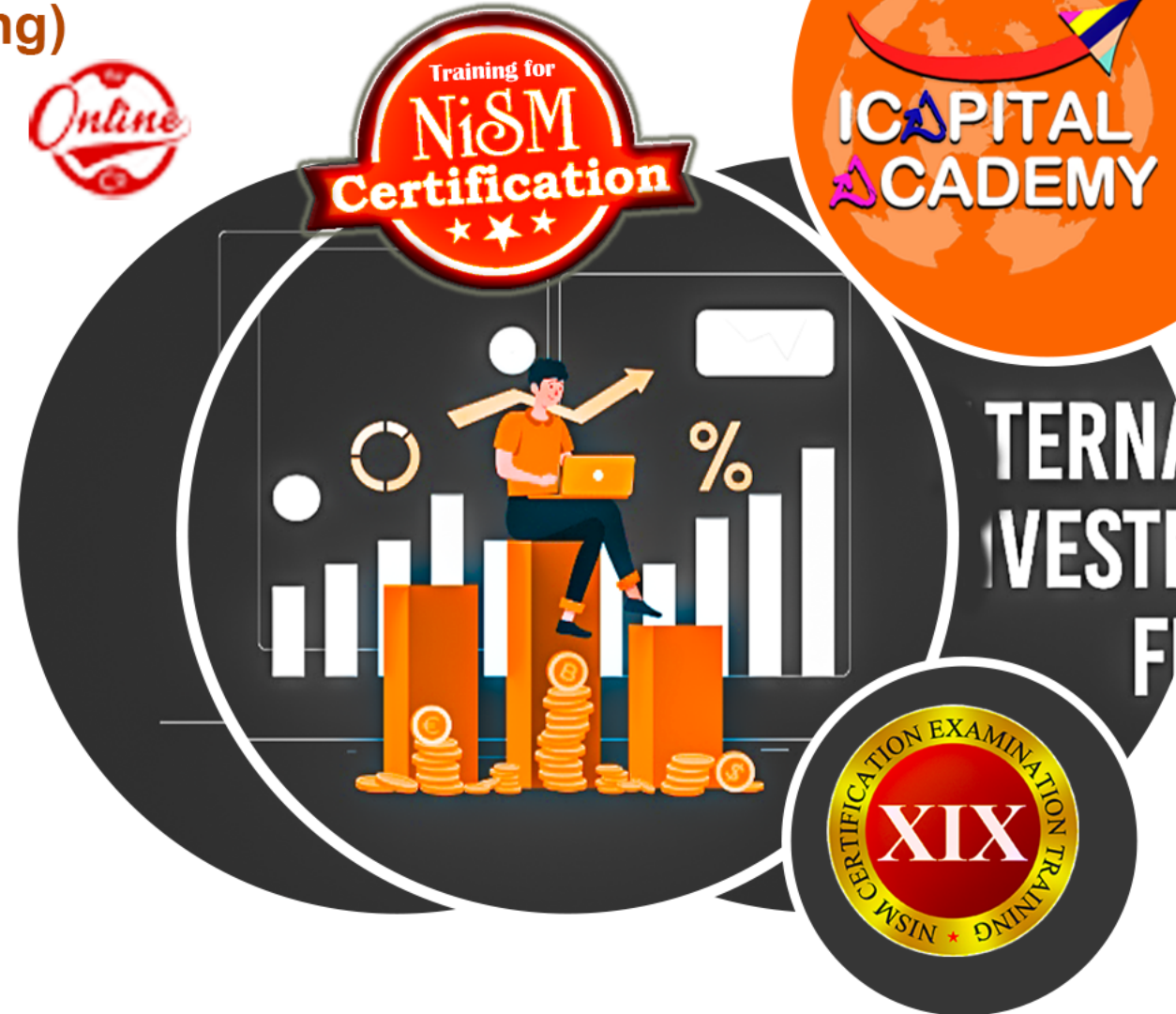
Faculty : 20 years+ Industry Experienced

Study Materials:

- Self-Paced learning (recordings) access for 90 days
- PPTs (800+ Slides) & PDFs
- 900+ MCQs with solution
- 20+ Case Studies
- Excel spreadsheets
- Quick revision summary notes.
- Career guidance/Counseling

Assessment Structure by NISM:

- 80 MCQs of 1 mark each (80 marks)
- 5 Case Studies of 20 questions (20 marks)
- Duration: 2 hours.
- Passing score: 60%.
- Negative marking: 10% of the marks assigned to a question.
- Certificate Validity: 3 years



ICAPITAL ACADEMY & CORPORATE ADVISORY LLP <https://icapitalacademy.com/>



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Disclaimer: The online training format, trainer, course duration, and study materials are subject to change without prior notice.



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Key highlights

- ❖ Online Live Interactive sessions+ Online Self-paced
- ❖ Duration: 16 hours+
- ❖ Faculty: 20 years+ of industry experience

Curriculum overview:

- ❖ Overview of alternative investments, alpha vs. beta, and portfolio role
- ❖ Growth of AIFs in India, post-2008 trends, and category-wise suitability
- ❖ Key concepts: private capital ecosystem, due diligence, ESG, and financial metrics
- ❖ SEBI AIF Regulations (2012) and FEMA implications
- ❖ Fund structuring, pooling principles, and governance templates
- ❖ Risks and returns for debt/equity, J curve, and return metrics
- ❖ Investment process, deal sourcing, governance, and investor protections
- ❖ Fund selection and due diligence from investor view
- ❖ Legal documentation and negotiation basics
- ❖ Fund monitoring, exits, and reporting
- ❖ Valuation methods and regulatory roles
- ❖ India-specific AIF taxation
- ❖ Distributor best practices and ethics

Study Materials:

- ❖ Recording available of online live sessions (for 90 days)
- ❖ PPTs (800+ slides), PDFs & Excel spreadsheets.
- ❖ 900+ MCQs with explanation
- ❖ 20+ Case studies with solution
- ❖ Quick revision summary notes.
- ❖ Career Guidance/Counseling

Assessment Details:

- 100 Multiple Choice Questions
- 80 multiple-choice questions (1 mark each).
- 5 case-based questions, each with 4 multiple-choice sub-questions (1 mark each).
- Total Marks: 100
- Duration: 2 Hours
- Passing Score: 60%
- Negative Marking: 25% of marks assigned per incorrect answer
- Certificate Validity: 3 years

Upon successful completion of the training, candidates will;

❖ **Understand Alternative Investments:**

Develop a foundational understanding of alternative asset classes, their characteristics, and their role in portfolio management.

❖ **Comprehend AIF Industry Concepts:**

Gain insights into due diligence, investment processes, governance, risk-return dynamics, and fund monitoring.

❖ **Master AIF Regulatory Frameworks:**

Learn about SEBI regulations, FEMA provisions, and the legal environment governing Alternative Investment Funds (AIFs) in India.

❖ **Evaluate Fund Performance and Structuring:**

Understand valuation methodologies, risk metrics, and best practices in fund structuring and performance evaluation.

❖ **Enhance Distribution and Client Servicing Skills:**

Develop expertise in distributor responsibilities, client interaction, fund due diligence, and legal documentation to deliver investor-focused solutions.

*Are you
eligible ?*

✓ **Associated Professionals:**

- Distributors and placement agents working with Alternative Investment Funds in India.
- Employees of SEBI-registered entities involved in AIF sales, distribution, and compliance functions.
- Professionals handling investor servicing, fund structuring, or governance aspects of AIFs.

✓ **Aspiring Individuals:**

- Candidates pursuing 10th, 12th, undergraduate, or postgraduate studies with an interest in alternative investments and financial markets.
- Financial advisors, wealth managers, and portfolio managers seeking specialization in AIFs.
- Individuals aiming to deepen their understanding of fund distribution, valuation, and client-focused solutions.

About NISM:

- NISM is a public trust established in 2006 by SEBI to enhance standards in India's securities markets.
- It undertakes wide-ranging capacity-building activities for market participants.
- Programmes include residential PG courses, short-term training, and faculty development.
- NISM offers 29 SEBI-mandated and voluntary certifications through 250+ test centers nationwide.
- It manages six schools of excellence for specialized training.
- NISM is expanding globally to become a premier financial education hub.



About ICAPITAL Academy:

- ❖ ICAPITAL Academy & Corporate Advisory LLP, established in October 2020, is a premier institution in financial education and advisory.
- ❖ Specializes in NISM certification preparation, capital markets training, and applied finance programs. Offers industry-relevant courses in Financial Modeling, Equity Research, Derivatives, Forex, Technical & Fundamental Analysis, and Mutual Funds.
- ❖ Provides self-paced, live online, and classroom-based learning formats for diverse learner needs. Delivers corporate training solutions focused on workforce upskilling, leadership development, and customized financial competency programs.
- ❖ Advisory services span financial research, personal finance, project finance, loan syndication, debt restructuring, and strategic corporate planning.
- ❖ Mission: To foster global financial excellence through quality education and professional empowerment.



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Empowering sustainable growth through knowledge and strategic edge.

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